

**BANARAS HINDU UNIVERSITY
FACULTY OF MANAGEMENT STUDIES**

Open Choice (Audit Courses)

MBA, MBA (IB), MBA (AB) and PGDBA Programmes

Open choice courses are meant for adding further value to the student's academic profile. Audit courses under this category are the courses which a student may opt under open choice category. It shall be open to the students of the Faculty and also to the students from across the Faculty, University wide. No examination shall be conducted for Audit courses however these courses shall be mentioned in the grade sheet only when the student attends atleast 80% classes in the course. Accordingly, these shall not be counted in the calculation of SGPA and CGPA.

- | | |
|------------------------------------|---|
| ↳ Communication Skills | ↳ Soft Skill Development |
| ↳ SPSS & its Research Applications | ↳ Computational Ability |
| ↳ Personality Development | ↳ Cross Cultural Training |
| ↳ GD/Interview Techniques | ↳ Organizational Skills & Team Building |

In addition to the open choice / Audit Courses indicated above, the following issues/ areas have been identified by the Faculty wherein a teaching of 12-14 hours spanning over 3-6 days by an eminent person either from academic or corporate world shall be held. These courses shall be treated equivalent to one credit and shall have the status of open choice (Audit courses). These courses shall not be run on regular basis, but shall be run as per convenience of the Faculty and availability of the resource persons. The schedule of these courses shall be usually announced well in advance.

- ↳ Total Quality Management
- ↳ Enterprise Resource Planning
- ↳ Customer Relationship Management
- ↳ Micro and Small Enterprises
- ↳ Entrepreneurship Development
- ↳ Micro Finance
- ↳ Export Procedure and Documentations
- ↳ NGO Management/ Social Enterprise Development
- ↳ Health Care Management Or any other area which the Faculty deems fit in interest of the students.